

Job # 950002

Sales Representative

NUMBER OF POSITIONS 2

Location – TORONTO

Description:

FULL-TIME PERMANENT

Our client is a rapidly expanding petroleum distribution Company based in Eastern Canada with 60 branch locations across the country. Our client differentiates itself by making its employees passion for delivering exceptional customer service a top priority. This is reflected in a progressive employee benefits package which includes profit sharing, company funded pension plan, employee discounts, health/dental coverage and employee assistance plan. Due to the recent expansion of their business, we are currently looking for Sales Representatives to join their Team in Toronto.

Responsibilities

- acquire new residential and commercial fuel accounts, sell heating equipment and services and provide customer service
- selling service contracts to customers
- achieve annual sales objectives for new fuel accounts and equipment
- recommend solutions that best meet our customers' needs
- respond quickly and efficiently to customer requirements
- communicate effectively with customers and staff to ensure a high level of service
- Complete credit application forms and sales reports in an accurate and timely manner are also required.

Qualifications

- Must have at least two years of sales experience
- Multilingual is considered an asset
- A proven record of sales success including generating leads, building a strong customer relationship and closing the sale.
- attention to detail and customer follow-up are necessary to achieve success in this role
- solid time management skills and the ability to self manage
- excellent interpersonal and communication skills, both oral and written
- self-motivated and take pride in your strong work ethic and proven customer focus

Salary

- **25k+Commission(45k-60k 1st Year)**
- **Full time**
- **Full Benefits**
- **Car Allowance**

Application

[Click here](#) to e-mail us a current copy of your resume in MS Word format and one of our Placement Directors will be pleased to contact you should your qualifications match our clients' requirements.