

Job # 950043

Sales Representative

NUMBER OF POSITIONS 2

Location – OAKVILLE

Description:

FULL-TIME PERMANENT

Our client is a dedicated manufacturer of round and oval paperboard tubes, canisters, plastic closures and rigid boxes. They are committed to providing entire solutions beyond the package itself. Over 100 years of experience with worldwide locations.

Responsibilities

- 100% new business development until base is built and account management plus ongoing new business thereafter.
- Reporting to Regional Sales Manager.
- Sales Territory: One of a given territory from Windsor to Montreal.
- Market: 75% of business in Ontario.

Qualifications

- Must be an excellent salesperson, high energy, organized and mature.
- Must possess direct paperboard packaging industry experience, preferably tubes.
- Must have good existing client relationships.

Salary

- **Salary-commission combination flexible: open to negotiate higher salary and lower commission or vice versa.**
- **Commission – 20% -100%**
- **Minimum base salary (with higher commission) \$25-30K.**
- **Total income package expected in the first year: \$80-100K. Second year: \$90-120K**
- **Car allowance- \$400/month**
- **Benefits – after 6 months**

Application

[Click here](#) to e-mail us a current copy of your resume in MS Word format and one of our Placement Directors will be pleased to contact you should your qualifications match our clients' requirements.