

Job # 960023

Field Sales

NUMBER OF POSITIONS 2

Location – MISSISSAUGA

Description:

FULL-TIME PERMANENT

Our client, a global pharmaceutical company has an immediate opening for an outside sales rep, based in the GTA.

Responsibilities

- This field sales position will be responsible for generating sales growth, developing and maintaining customer relationships, and supporting the development and implementation of territory/account sales strategies.

Qualifications

- BSc in Life Scs, Biology, or Chemistry; (an MSc is desired).
- Previous technical sales experience with formal territory management is required in this role- along with an understanding of science, research, business and process improvement
- Proficient experience in negotiations, specifically dealing with purchasing agents and key business decision makers is a must
- A strong network of pharmaceutical and biotechnology within the territory is required
- Excellent communication skills-written and verbal.
- Solid understanding with direct hands-on exp with applications/methods in most of the following areas: cell culture, biochemistry, chemistry, and molecular biology is a MUST.

Salary

- **60k - 80k**
- **Car**
- **Benefits**

Application

Click here to e-mail us a current copy of your resume in MS Word format and one of our Placement Directors will be pleased to contact you should your qualifications match our clients' requirements.