

Job # 980002

Outside Sales Representative

NUMBER OF POSITIONS 1

Location – GTA

Description:

FULL-TIME PERMANENT

Our client is a leader in quality sanitation and safety for the food and beverage industry. They design high-performance systems, processes and products and exclusive solutions adapted to each client's individual requirements.

Responsibilities

- Develop sales leads in person and cold calling
- Customer prospecting and cold calling to identify and qualify sales leads
- Actively contribute to both overall Sales Department and Company objectives
- Processing customer orders and coordinating internal resources
- Answering product, pricing, and availability inquiries
- Entering customer feedback and troubleshooting
- Analyze, research, and interpret product information to meet the customers required product specifications

Qualifications

- University degree or College diploma
- 3-5 years of sales / outside sales experience
- Business to Business sales experiences a must
- Must have polished presentation skills
- Excellent written and oral communication skills
- High energy, self-motivated, and quick thinking
- Professional phone manner and presence
- Positive attitude with the desire to achieve customer satisfaction
- Solid business background including strong communication (verbal and written), analytical, and consulting skills

Salary

- **20K – 25K**
- **Quarterly bonus**
- **Commission**
- **Car allowance**
- **Full time**
- **Full benefits**

Application

Click here to e-mail us a current copy of your resume in MS Word format and one of our Placement Directors will be pleased to contact you should your qualifications match our clients' requirements. Please write the job number followed by the job title in the subject line.